

Finance

REF: PD_FIN_1119

AED 50,000

Finance Director

Male, 36 years old, French

SKILLS :

- P&L Ownership and Management
- Budgeting, Forecasting and Financing
- Financial Reporting and Ad hoc Analysis
- Internal Control and Audit Compliance
- M&A Experience
- Change Management
- Company valuation
- Risk Mitigation
- Onshore/ Offshore Business setup
- IT optimization
- Legal Matters
- Luxury & FMCG brands
- Leadership and Quality Management

EXPERIENCE :

- Group Finance Director
- Finance Director Middle East & Asia
- Finance Manager Middle East

EDUCATION :

- 2006 - ISG (Institut Supérieur de Gestion, Paris France) - Master in Finance, International Business and Marketing (Honors).
- 2005 - Nebrija (Mardid, Spain) - Master in Finance, Marketing and Management.
- 2001 - Passy Saint Honore (Paris, France) - High school in Accounting and Business Administration (Honors).

LANGUAGES :

- French - mother tongue
- English - fluent
- Spanish - moderate

Human Resources

REF: FR_HR_1119

AED 20,000

Human Resources Manager / Human Resources Business Partner

Female, 42 years old, French

SKILLS :

- Compensation Planning & Benefits
- Payroll Management
- Talent Acquisition & Retention
- Recruitment & Staffing
- HR Analytics
- Documentation & Reporting
- Continuous Process Improvement
- Project Management
- Team Leadership
- Workforce & Succession Planning
- Organisational Restructuring
- Performance Evaluation
- Strategic & Operational Support
- HR Policies & Procedures
- UAE Labour Law
- Complex Problem Resolution
- Technical Proficiencies : Excel | SAGE Payroll Solution | Pack Office | SAP HR

EXPERIENCE :

17 years of experience in HR

- HR Manager | April 2017 to August 2018
- HR Manager | June 2014 to February 2016
- HR Business Partner & HR Manager | January 2006 to May 2014

EDUCATION :

- CIPD | In Progress
- Master degree in Economics and Human Resources Management | 2005

LANGUAGES :

- French | Native
- English | Advanced

Management

REF: JV_MGT_1119
AED 60,000
Operation Director and R&D

Male, 50 years old, French

SKILLS:

Develop, Execute & Run a network of production & Central Kitchen across the GCC to Support Café, Retails and B2B business growth.

Keep on Innovating & Developing Products, Menus, Packaging & Concepts for Corporate Business true Various Brand: Luxury Food Retails, Premium Bistros, Hotels & Café, Airlines, Duty Free and Supermarket Line.

- Strategic Planning & Management
- Process Implementation
- Project Management
- Team Building & Leadership
- Budgeting & Finance Reaching KIP Goals
- Interpersonal Skills
- Multi Task Person
- New Products Developments

EXPERIENCE :

I offer more than 30 Years of Progressive experience in Luxury Food Industry around the world:

- 2006-2019: Corporate Operation Director and R&D (Luxury brand food retails & Bistro)
- 2003-2005: Sandy Lane Hotel as Executive Sous Chef / Executive Pastry Chef / Barbados / West Indies
- 2002-2003: Royal Meridien & Grosvenor House Hotel / Executive Pastry Chef / Dubai
- 1994-2002: Beachcomber Group / Hotel Paradis & Dinarobin / Executive Pastry Chef / Mauritius
- 1985-1994: Various Pastry Chef Positions:
 - Hotel Du Cap Eden Roc / Cap D' Antibes (4 Years)- Hotel Byblos des Neiges / Courchevel (3 Seasons)- Hotel Les Arielle / Courchevel (Season)- Hotel des Neiges / Courchevel (Season)- Hotel Tschuggen Grand CH (Season)
 - Hotel L'Hermitage / La Bauble (3 seasons)- Hotel BaurauLac CH / 3 Years

Various Training:

- Lenore in Las Vegas- Shangri-La Singapore and Malaysia- Nobu at Miami- Nobu at Sandy Lane- Pop Up E-Formula one in KSA- Pop Up 4 Seasons Beverly Hills

EDUCATION:

- Master In Food Technology in Bakery, Pastry, Ice Cream & Chocolate (1987): Hotel School Quercy-Perigord / Souillac
 - Master In Food Technology in Kitchen & Catering (1986)- Hotel School Toulouse
 - Bac Pro-Kitchen & Catering (1985)- Hotel School Toulouse

LANGUAGES : French,English,Basic Spanish,Creole (Mauritius)

Management

REF: MB_MGT_1119	AED 30,000
Head of operations and transformation CEMEA	
Male, 34 years old, French	
SKILLS :	
<ul style="list-style-type: none"> • Team building & development • Decision making • Result driven • Problem solver • Transformation & change management • Customer experience focus • Business process optimization & project management • Strong business acumen • Organized • Enthusiastic • Excellent conceptual & analytical skills • Effective communication • Written & oral skills 	
EXPERIENCE :	
<ul style="list-style-type: none"> • Operations Leader with 10+ years of experience with delivering a ROI. Visionary leader transforming, developing teams and enhancing customer experience in MNC. • Head of Operations & Transformation CEMEA(Oct.2018-Oct.2019) • Head of Projects & Change Management EMEA (April.2016-Sept.2018) • Head of Billing EMEA & Customer Experience project manager (April.2012-March.2016) 	
Achievements:	
<ul style="list-style-type: none"> • Strong leadership and people development skills in fast paced and multicultural environment (Managed more than 25 nationalities) • Led a large-scale program reducing admin tasks by 30% through automation and increase internal productivity. • Conducted change management program for 300+ employees across 15 countries that resulted 25% cost reduction, drove efficiency and customer experience improvements. 	
EDUCATION :	
Higher National Diploma in Accounting, Business Organization & management : 2006 - Turgot (Paris)	
LANGUAGES :	
<ul style="list-style-type: none"> ➤ French: native speaker ➤ English: bilingual proficiency ➤ Italian: Elementary proficiency ➤ Arabic: Limited working proficiency 	

Marketing

REF: AD_MKT_1119

AED 30,000

Marketing and Retail Manager

Female, 48 years old, British

SKILLS :

- Strong knowledge of the consumer industry in the UAE.
- Has an expertise in mall negotiation for exhibition, loans and events organisation
- Understanding of the GCC retailers needs
- Knows local contractors for best in class events, furniture build up and boutique implementation
- Being a solution and result driven individual, hence organised and adapts to different corporate environments and cultures.
- Plan, prepare and follows up CAPEX and A&P budgets
- High experience in project management with the ability to develop team spirit and communicating effectively with different departments whether internally or with third parties.
- Ability to think critically and creatively
- Able to manage, support, value and motivate a team

EXPERIENCE:

- Trade marketing management: implementation of boutique and SIS in the GCC region. Organising events and exhibitions in malls and very exclusive locations for product launches. Responsible for the CAPX and A&P budget.
- Visual merchandising: VM roll out guidelines throughout the POS in the region - calendar and budget set up. Implementing windows and in-store concept animations in the GCC region. Managed a VM
- Retail and operations: developing the turnover of the network in accordance with the retail strategy and responsible of the retail operation (retail excellence, customer service, contracts with suppliers, liaise with mall management, weekly reports)

EDUCATION :

- 1995 - Institut Supérieur de Gestion in Paris, France - BA in Marketing
- 1992 - University Pantheon Assas Paris II - DEUG in Economics 2 years french Diploma
- 1989 - Ecole Active Bilingue - French Baccalaureate B specialised in Economics

LANGUAGES :

- French - Fluent
- English - Fluent
- Polish - Fluent
- Spanish - Beginner
- Italian - Beginner

Marketing

REF: LR_MKT_1119

AED 30,000

Digital Marketing Manager

Male, 30 years old, French

SKILLS :

- Digital Strategy
- Advertising
- CRM
- Marketing Automation & Email Marketing,
- Website Creation,
- Analytics & Management
- E-Commerce (content & advertising)
- Social Media
- Project Management
- Innovative Thinking
- Results-Oriented
- Teamwork

EXPERIENCE :

- Jan 2017 - Nov 2019: Regional Digital Marketing Manager Emerging Markets (Russia, Turkey & India + Middle East Africa) for a Fortune 500 American manufacturer.
- Nov 2014 - Dec 2016: Digital Marketing Manager for a flashship hotel in Dubai.
- Oct 2013 - Nov 2014: E-Commerce Executive for an hotel in Abu Dhabi.
- Jan 2013 - Jul 2013: Digital Marketing Internship in an hotel chain headquarter in Paris.

EDUCATION :

2013 - ESCE Business School, Paris, France - Master Degree in International Marketing

LANGUAGES :

- French - Native Language
- English - Fluent