

**French Business Council Dubai & Northern Emirates
2018 Annual General Meeting**

Tuesday 30th October 2018

**EXECUTIVE COMMITTEE
CANDIDACY FORM**

Jean-Paul SCHEUER
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I, the undersigned, run for election at the FBC Executive Committee for 2018-2019.

Signature:

Date:

**Please return this form before October, 15th 2018
to the FBC by email fbc@fbcdubai.com**



Jean-Paul SCHEUER

Sanofi



My activity in 4 words:

1. Empowering
2. People,
3. Patients,
4. Communities.

My background and what I can bring to the FBC services and activities:

Honored as among Forbes' top 100 executives in the Arab world, I have a Finance and Marketing degree from the French Business School, and a Masters in Pharmaceutical Industry from ESCP Europe. Currently, I am the Country Chair and General Manager for Sanofi Gulf Countries, and the Head of Generics Middle East & General Manager at Globalpharma. Prior to moving to the region, I was the General Manager of Sanofi Ukraine, where I was recognized by the Panacea Contest as *Top Manager of the Year*. And before that, I was the General Manager of Servier in Ukraine.

My career, spanning over 25 years of experience in the pharmaceutical industry, has been defined by enormous opportunities to transform businesses and thrive against highly challenging environments. I'm a firm believer in People – they have been pivotal to my journey as a leader, – my collaborators in delivering sustainable business growth and in creating an impact to the society. The various industry and health authority accolades we received together throughout the years have been a testament to this.

I'm bringing to the French Business Council my meaningful years of experience being a member of or serving in the boards of various business groups. Most recently is with the French Business Council where I have actively contributed in the relaunch of the Healthcare Committee, which now functions seamlessly as an integral working group within the Council. I was also member of the Board of the French Chamber of Commerce in Ukraine from 2008 to 2010 and a member of the Board of the American Chamber of Commerce in Ukraine where since 2014, I served as the Treasurer for the Executive Board. In 2011, I became a member of the Board of the Association of the Pharmaceutical Research and Development where I was also elected as Chairman for the 2011-2012 tenure. I have been a French Foreign Trade Advisor since 2008.

Working for Sanofi, one of the largest French companies and one of the leading healthcare companies in the world, I'm also bringing to the Council my unrelenting will to help others, and to help promote France and its industries and companies. As healthcare is a key industry for France, I am in the best position to contribute my expertise in the field, and my network to foster greater links between France and various stakeholder groups. Both in Ukraine and Gulf, I had and have, respectively, been managing and building strategic alliances with authorities, market players and other stakeholders in the field of healthcare.

My added value in the board:

It will be a great honor to be in the Board of the French Business Council. I undertake to utilize my experience and know-how in leading and helping shape the Council's agenda that will further the French economic and commercial ties in the UAE.

Working for Sanofi, one of the largest French companies, and having developed strong relationships with key stakeholders in the field of healthcare in the UAE and the Gulf region, I commit to strongly contribute to improving the accessibility of high quality and innovative therapeutic options for people, and to further cement the position of France as among the innovators and leaders in the healthcare industry. While serving as a Member of the Board of the American Chamber of Commerce in Ukraine, I have actively led in reinstating the Healthcare Committee, attracting new highly qualified members – a move that had greatly helped improved the image of the organization.

Largely and beyond the areas of healthcare, and having spent over 10 meaningful years in service as part of the Board of various business groups, my ability as a leader to rally teams to foster positive change and improvement in an organization is a value addition that I can also bring to the table. In Ukraine, during times of great financial difficulty, and acting as a Treasurer of the Board of American Chamber of Commerce, I have collaborated with members to deliver a sustainable and balanced financial standing.

Why should you vote for me:

I have the utmost confidence and respect in the ability of my fellow candidates, and I am truly humbled by the honor to be nominated alongside them.

More than the experiences I have gained, the strategic alliances I have built and continue to strengthen in the field of healthcare – working for one of the largest French companies – and beyond, I am committed to actively get involved to make the French Business Council in the UAE an even better organization. It is a privilege to become a part of and strongly contribute to the success story of this esteemed organization. It has been my personal advocacy to develop and help others, and to be elected as a Member of the Board will be an important opportunity for me to further practice this advocacy.